



2005 Military Community Support Program *Full Steam Ahead!*

Since the 2005 Matching Grant Program launch on January 1st of this year, once again AFFN Participants – DCUC Credit Unions and AMBA Banks – are showing their support for the local and global communities they so proudly serve.

Over \$44,000 has been distributed to over 15 military and defense oriented organizations providing direct benefits to the troops and their families worldwide.



Service Credit Union presented \$3,000 to the Fisher House in Landstuhl, Germany. Pictured l-to-r: Kathy Gregory, Director of the Fisher House located at Landstuhl, Germany; Robert Nicholls, Cpt. Thelma Nicholls, a critical care nurse with the 86th Combat Support Hospital; and Richard Tolle, Service Credit Union SVP of Overseas Operations. *[Photo by Spc. Todd Goodman, Landstuhl Regional Medical Center Public Affairs.]*



Randolph-Brooks contributes to the 12th Services Division. Pictured l-to-r: Cpt. Grant T. Vineyard, Deputy Director, 12th Services Division; Lisa Martinez, Assistant Branch Manager of Randolph-Brooks; Terrye J. Heagerty, Director of the 12th Services Division; and Shelta Reese, Marketing Director of 12th Services Division.

Community Support > 5

AFFN Continues Celebrating 20 Years of Service 1985-2005 – AFFN’s History of Service



Over the past two decades the banking industry, the credit union movement, and the financial services industry have experienced their fair share of mergers, acquisitions, and technological advances, but **“service”** has remained at the core of AMBA, DCUC and AFFN’s relationships with one another as well as with their respective constituencies.

Looking back over the past two decades, AFFN is reminded that its military banks and defense credit unions had very limited access to regional, national, or international ATM/POS Networks.

If access was granted to an AMBA Bank or DCUC Credit Union by any of these EFT Networks, it came at a high price of sponsorship/membership, and did not serve the military oriented markets the AFFN Network has served and continues to serve to this day. The reason for the creation of the Armed Forces Financial Network (AFFN) in 1985 was to provide an

20 Years > 4

Routing List			
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**AFFN NEWS is a publication of the
ARMED FORCES FINANCIAL NETWORK**

Financial institutions who wish to serve the military community have found the Armed Forces Financial Network (AFFN) to be a valuable corollary to their other financial services.

AFFN was formed in 1985 at the request of the U.S. Army in support of the SURE-PAY direct deposit system, to provide U.S. Military personnel (active, reserve, dependents, and retired) with access to their funds through ATM and POS terminals at or near U.S. Military bases worldwide.

AFFN'S MISSION

To provide quality products and services for participating financial institutions serving the U.S. Military Community worldwide.

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Letter from the President

As we rapidly approach the halfway mark of 2005, we continue to reflect on AFFN's past two decades of service to AMBA and DCUC Participants, as well as, address the continual change in our industry and the overall US Military Community we serve worldwide. Highlights of AFFN related activities during the past six months include:

**Regional Briefings**

The AFFN, DCUC and AMBA Leadership were welcomed by over 100 industry leaders, representing over 50 firms during the 2005 Regional Meeting tour. AFFN would like to extend its thanks to all AMBA and DCUC Participants who attended the meetings in Honolulu, San Diego, San Antonio, Norfolk, and Atlanta for their hospitality, participation, and contribution. Based on your direct feedback, we will modify the format of the 2006 meetings back to a half-day session followed by a networking luncheon.

2005 Military Community Support Program

As reported in the lead story in this edition of *AFFN NEWS*, the 2005 Military Community Support Program is off to a resounding start! AFFN is very proud of the efforts and contributions offered by DCUC Credit Unions and AMBA Banks to US Troops and their families. If your organization has not yet submitted a Grant Application, please visit www.affn.org/matchinggrant.php. Should you have any questions concerning this program, please contact John Broda (973-257-1216, John.Broda@affn.org).

Migration

Our Teams have achieved major successes over this past year with migration projects. As reported later in this edition in the *AFFN Insider*, nearly all major gateway providers and industry processors are now certified and connected to the AFFN/FTPS Switch. A personal thank you goes out to each organization involved for a job well done!

AFFN Interchange

The Pricing Committee is currently assessing the changes that have taken place in the industry year to date. We are reviewing effective rates for our Participants vs. network published pricing, to determine the overall interchange rates in the industry. AFFN's Pricing Committee will meet prior to the annual planning session to discuss recommendations for Board consideration.

BRAC

I was with the AMBA Board of Directors on May 13th, 2005, when DoD released the BRAC 2005 Report. We realize that AMBA Banks and DCUC Credit Unions will have increased demands to serve the troops and their families during this time of transition in their professional and personal lives. AFFN will continue to work to broaden access at ATM and POS locations nationwide, in order to provide expanded access for AFFN Participants and Cardholders.

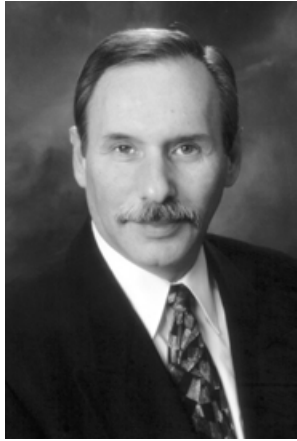
We are excited about the remainder of this year, and are prepared for the challenges and opportunities facing our organization and the industry at large. I would like to take this opportunity to express to you our appreciation for your business, and to thank you for your ongoing support of our common goal – serving the US Military Community worldwide.

David Weber
President and CEO

Industry Loses Two Dedicated Veterans

The Credit Union Industry, DCUC, and AFFN were saddened recently by the deaths of Mr. James Bright and Mrs. Kathryn R. Coleman. The passing of both Jim and Kathryn are both personal and professional losses for AFFN and DCUC. We extend our sincerest condolences to their families, credit union families, and friends.

Jim Bright



Jim Bright, President & CEO of **Scott Credit Union** died Jan. 22 of a massive heart attack. He was 58 years old. At the time of his death, Bright was second vice chairman of the Defense Credit Union Council. He served as DCUC chairman from September 1996-August 1999. Bright served as President & CEO of Scott Credit Union for over 20 years. He was also the treasurer for the Scott Credit Union Board of Directors. Through his leadership the credit union grew from two branches and approximately \$50 million in assets to nine branches and over \$355 million in assets, making it the fourth largest credit union in the St. Louis metropolitan area.

In addition, Bright supported the US military and the credit union movement in many ways. His affiliations were as follows:

- James S. McDonnell USO Board of Directors
- Leadership Council Southwestern Illinois Board of Directors
- Leadership Council Southwestern Illinois Military Affairs Committee
- Defense Credit Union Council 2nd Vice Chairman and former Chairman
- Midwest Defense Credit Union Sub-Council Treasurer and former Chairman
- Southern Illinois Chapter of Credit Unions Chairman
- St. Louis Credit Union Management Association President
- Mid-States Corporate Federal Credit Union Credit Committee Chairman

Bright was also an advocate of the Credit Union Political Action Committee (CUPAC) as well as the Illinois Credit Union League. He was named 1992 Executive of the Year by the Illinois Council of the Credit Union Executives Society (CUES).

Bright is survived by his wife, Charlotte, and two daughters.



Kathryn Coleman

Kathryn R. Coleman, former CEO of **CommonWealth One Federal Credit Union** in Alexandria, Virginia, passed away on March 11, 2005. Coleman was a well-known and much-loved figure in the credit union movement for almost 40 years.



Coleman began her credit union career at Gravelly Point Credit Union, now CommonWealth One, in January 1956 as a teller. She served as Assistant Treasurer/Manager from 1960 to March 1981 when she was named President/CEO of CommonWealth One.

Coleman became very involved in the credit union movement at the national, state and local levels. She served as the Chapter President of the Northern Virginia Chapter of the Virginia Credit Union League from 1974 to 1976. She served as a member of the Virginia Credit Union League Board of Directors from 1979 to 1995 and was Chairman from 1988 to 1993. Coleman also served as National Director for the Credit Union National Association (CUNA) and on the CUNA Governmental Affairs Committee. In addition, she served on the Board of Directors for the Filene Institute, a research group dedicated to the study of credit union and consumer finance issues.

Coleman retired from CommonWealth One in July 1994, having helped grow the credit union to 29,000 members and \$125 million in assets.

Coleman, a native of Alexandria, Virginia, is survived by her husband of 58 years, Victor N. Coleman, Jr. of Springfield, Virginia and a brother, James Riddelle of Washington state, and several nieces and nephews.



AFFN Insider Administrative and Operational Updates Migration Update

In just under one year since the migration of AFFN's first AMBA/AFFN Bank Migration, Old Point National Bank, the AFFN/Fifth Third Bank Processing Solutions (FTPS) Migration Team has successfully completed migrations for nearly all major Processors and Network Gateway Service Providers.

AFFN thanks its AMBA/DCUC Participants, Processors, Network Gateway Providers, and FiServ CNS for their cooperation and support! The following organizations are now AFFN certified processors on the new AFFN/FTPS Switch:

- Metavante
- NYCE
- PLUS
- VISA DPS
- First Data Merchant Services
- Co-Op
- First Data – STAR (West)
- First Data – STAR (Northeast)
- First Data – STAR (Southeast)
- Pulse EFT
- eFunds
- Paymentech

Ann Morsch (Ann.Morsch@AFFN.org 813-739-2366) is the AFFN Migration point-of-contact for migration-related questions and tasks, such as scheduling project coordination and testing efforts. Additionally, should you have any questions related to your financial institution's AFFN processing contract, options, or alternatives, please contact John Broda (John.Broda@AFFN.org or 973-257-1216).

1 < 20 Years

alternative for Military Banks and Defense Credit Unions to **serve** US troops and their families.

AFFN thanks the hundreds of volunteers who have served on various Board Committees over the years, such as the Rules and Standards Committee, the Pricing Committee, the Audit Committee, and the Grievance Committee. The Network would also like to thank its volunteer Boards of Directors for the guidance, leadership, and wisdom they have shared unconditionally over the past 20 years. The dedication and support of AMBA Banks and DCUC Credit Unions have assured AFFN's survival and prosperity over the past 20 years in serving the military and defense communities. [AFFN](#)



AFFN's Board of Directors

A Salute to Its Board Chairmen: 1985-2005

AFFN salutes its volunteer Boards of Directors who have served AFFN Participating AMBA Banks and DCUC Credit Unions over the past two decades. AFFN would also like to recognize the invaluable leadership of those men and women who have served as Board Chairs.

1985-1986	Mr. W. Ray Luttrull, Jr., Planters Bank
1986-1987	Mr. Angel Lopez, Credit Union One
1987-1988	Mr. Clarence Pratt, Fort Knox National Bank
1988-1989	Mrs. Mildred Hodgins, Seymour Johnson FCU
1989-1990	Mr. W. Ray Luttrull, Jr., Planters Bank
1990-1991	Mr. Angel Lopez, Credit Union One
1991-1992	Mr. W. Ray Luttrull, Jr., Planters Bank
1992-1993	Mr. Vincent Lascara, Navy Federal Credit Union Mrs. Mildred Hodgins, Seymour Johnson FCU
1993-1994	Mr. Donald Gudinas, Eisenhower National Bank
1994-1996	Mr. Arthur Summers, Marine Air FCU
1996-1998	Mr. Rudy Baker, First Citizens Bank
1998-2000	Mrs. Jean Yokum, Langley Federal Credit Union
2000-2002	Mr. Jerry Reavis, Bank of America Military Bank
2002-2004	Mr. Gordon Simmons, Service Credit Union
Current	Mr. Don Giles, Armed Forces Bank



AFFN Salutes

As the Armed Forces Financial Network commemorates its 20th year of service to those who proudly serve this great nation, AFFN salutes AMBA Banks and DCUC Credit Unions for providing superior financial products and services to US Armed Services personnel and their families, day in and day out, 24/7/365, around the world.



**AFFN
Participant
ATM Growth**

July, 1988

Pentagon FCU links ATMs at Kadena Air Force Base, Okinawa to AFFN for cardholder access.

February, 1989

STAR (then Honor) and PLUS Gateways are activated for access by AFFN participating banks and credit unions.

August, 1989

15 additional NCNB Texas National Bank (now BofA Military Bank) ATMs are deployed overseas live on AFFN - Okinawa 4 ATMs, Guam 3 ATMs, Japan 8 ATMs.

August, 1989

Fort Hood National Bank announces 12 live ATMs on AFFN at Fort Hood. This represents the largest number of ATMs operating on any one military installation. (Today, Fort Hood National Bank has 65 ATMs deployed on Fort Hood, Texas.)

March, 1990

40 Community Bank ATMs (Operated by Merchants National Bank) in Europe are on-line with AFFN.

September, 1990

Community Bank ATMs are live in Europe, Asia, Germany, the Netherlands, Japan, Okinawa, Guam, and The United Kingdom.

December, 1994

AFFN Cardholders exceed 9 million.

Fall, 1995

AFFN has over 10,000 ATMs; 32 million cardholders.

July, 1996

Community Bank deploys mobile ATMs; the first one is deployed to Panama.

October, 2003

AFFN increases ATM access for AFFN cardholders by working with AMBA/AFFN Participants - Wachovia Bank, Fifth Third Bank, and JPMorgan Chase. 10,000 ATMs are added to the Network by these AMBA/AFFN Participants. (This was the total number of network ATMs back in 1995!)

April, 2004

AFFN has over 100,000 ATMs; 88 million cardholders.

May, 2005

AFFN has over 136,000 ATMs. Community Bank has 305 ATMs (Operated by Bank of America Military Bank) deployed globally.

Armed Forces Financial Network

1 < Community Support

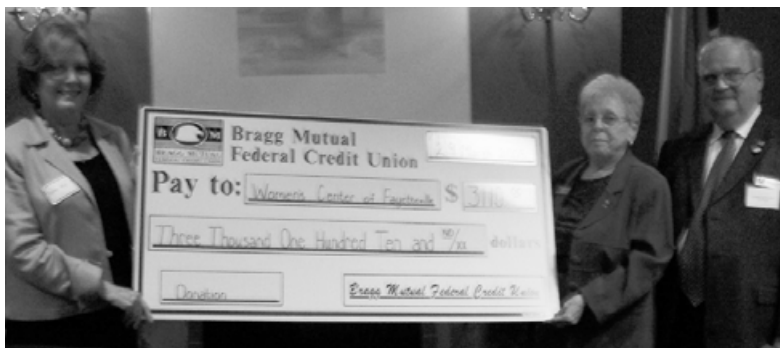
"I am so very proud of the leadership position that our AMBA Banks and DCUC Credit Unions have taken in supporting the men and women of the US Armed Services and their families," said Dave Weber, AFFN President and CEO. He added, "Our organizations are providing direct support to those special men, women, and families who continue to make personal sacrifices while defending our freedoms."

AFFN salutes the leadership of the following AMBA Banks and DCUC Credit Unions who have generously contributed to the following organizations so far this year:

- ★ **First Citizens Bank** & Operation Restore Faith
- ★ **USA FCU** & MWR South Korea – Columbus Day 2005
- ★ **Vanguard Bank** & Eglin Air Force Base's Operation Care Program
- ★ **Hanscom FCU** & Hanscom AFB Operation Concern
- ★ **Service Credit Union** & The Fisher House – Landstuhl, Germany
- ★ **Scott Credit Union** & James S. McDonnell USO – St. Louis Lambert Airport
- ★ **Pen Air FCU** & Navy-Marine Corps Relief Society
- ★ **Kessler FCU** & Kessler Air Force Base Honor Guard
- ★ **Fort Sill National Bank** & The Lawton - Fort Sill Armed Services YMCA
- ★ **Bragg Mutual FCU** & The Women's Center of Fayetteville
- ★ **Randolph-Brooks FCU** & Randolph AFB Services Combat Support & Community Service
- ★ **Eisenhower Bank & Broadway Bank** & The Hero's Campaign, in conjunction with The American Red Cross San Antonio and BAMC
- ★ **Pentagon FCU** & The Pentagon FCU Foundation – Financial Literacy Education
- ★ **1st Advantage FCU** & Fort Eustis and Fort Story deployed Soldiers Phone Card Campaign
- ★ **Langley FCU** & Langley AFB Financial Literacy



Fort Sill National Bank (FSNB) and AFFN awarded a monetary grant to the Lawton-Fort Sill Armed Services YMCA in support of its mission to care for Fort Sill's junior enlisted soldiers, Marines and their families. Pictured l-to-r: Bill Vaughn, Executive Director, Lawton-Fort Sill Armed Services YMCA; Virginia Hatcher, Center Director, ASYMCA; Tom Linville, President, ASYMCA Board of Directors; and John R. Davis, President and CEO, Fort Sill National Bank.



Bragg Mutual Federal Credit Union and AFFN contributed \$3,110 to The Women's Center of Fayetteville in support of their mission to promote growth, productivity and well being through peer counseling, education, information, and advocacy programs. Pictured from l-to-r: Sylvia Ray, Executive Director of The Women's Center of Fayetteville; Jean Stultz, President/CEO of Bragg Mutual Federal Credit Union; and Edwin Deaver, Chairman, Board of Directors for Bragg Mutual Federal Credit Union.



Pen Air Federal Credit Union received a \$1,500 Matching Grant from AFFN to help raise \$31,500 for the Navy-Marine Corps Relief Society. Pictured from l-to-r: John Davis, Pen Air FCU President/CEO; Captain John Pruitt; Colonel David Barraclough USMC; Mark Harden, NMCRS Director; and John Ochs, Pen Air Executive Vice President & Chief Operating Officer.

AFFN's Matching Grant Program allows for a maximum matching grant of up to \$1,500 per AFFN Participant. Funds are limited and will be disbursed (once qualified and approved) on a first come, first served basis. For an application, please visit AFFN's website at www.affn.org/matchinggrant.php.

For additional information, please contact John Broda, AFFN Executive Vice President, at 973-257-1216 or via email at John.Broda@AFFN.org. 

AFFN on the Move

AFFN proudly supports its business partners, DCUC and AMBA and looks forward to participating in DCUC's annual meeting and AMBA's annual workshop.



Defense Credit Union Council (DCUC)

August 21st-24th, 2005

Charleston, SC

Register Now: www.dcuc.org/conf-annual.htm



Association of Military Banks of America (AMBA)

September 11th-13th, 2005

Boulder, CO

Additional Info: www.ambahq.org/workshop.htm

Congratulations!



US Army

Happy 230th Birthday!

June 14th



US Coast Guard

Happy 216th Birthday!

August 6th

Pentagon Channel Reaches One Million Military Viewers in US

The Pentagon Channel, the Defense Department's news and information television service, now provides programming to more than one million men and women in uniform serving on military bases stateside.

The record growth, achieved as the Pentagon Channel approaches its first anniversary of service, has been accomplished, in part, by providing satellite receiving equipment to 165 military installations throughout the United States to allow the Pentagon Channel to be viewed on the base cable networks.



The Pentagon Channel broadcasts military news and information for and about 2.6 million members of the US Armed Forces – Active Duty, National Guard and Reserve. Programming includes Department of Defense news briefings, original documentaries, newscasts and interviews with top Defense leaders.

Broadcasting 24 hours a day, seven days a week, the Pentagon Channel helps ensure that US forces remain the best informed in the world. The television service is also made available to US cable and satellite providers and military audiences overseas in 177 countries via the American Armed Forces Radio and Television Service. The Pentagon Channel is also available to a global audience via webcast at www.pentagonchannel.mil/.

Contact the Pentagon Channel directly to learn more about how your financial institution can take advantage of this valuable resource [Telephone: 866-854-3804 or 703-428-0265 or via E-Mail: info@pentagonchannel.mil].

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